Hwy 67 & Hwy 255

# Godfrey, IL

# **Market Overview**







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Data. Source: Experian Marketing Services





#### **Summary**

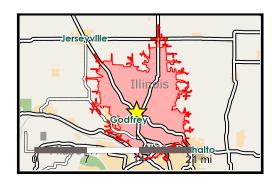
This report is intended to highlight a summary of market indicators necessary for retail success within varying trade areas of Godfrey, IL. Demographic statistics and map visuals are presented to detail consumer presence throughout the market.

Additionally, to provide insights beyond demographics, figures for "psychographic" tendencies are displayed as well. Every US household is classified into one of 71 distinct segments described by that household's lifestyle and spending habits. Segments found within the potential site's trade area are presented to illustrate what the consumer opportunities look like in Godfrey.

Buxton, based in Fort Worth, TX, is a leading retail site location firm with clients including Red Wing Shoes, Sally Beauty Supply, GNC, and Anthropologie, as well as hundreds of other national retailers and restaurants. For any questions on the information presented in this report, please call the Buxton office at 817.332.3681.

For more information regarding Mosaic Segmentation, please visit the Mosaic Segmentation Guide.

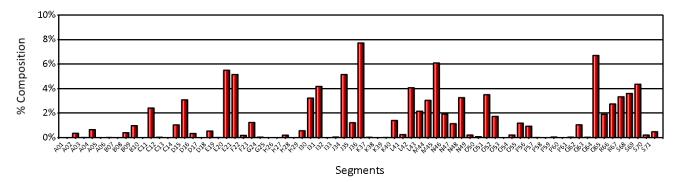
#### 15-Minute Drive-Time Overview



#### **Demographic Highlights**

#### **Top Household Segments**

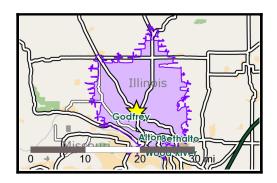
J36: Settled and Sensible Q64: Town Elders M45: Diapers and Debit Cards







# 20-Minute Drive-Time Overview

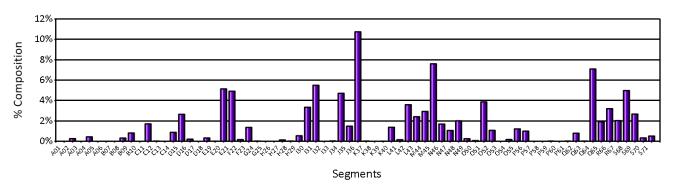


### **Demographic Highlights**

Households (HH): 35,449 HH Growth ('00 - '10): 0.9% Avg HH Income: \$61,597 Proj Growth ('15 - '20): 0.6%

#### **Top Household Segments**

J36: Settled and Sensible M45: Diapers and Debit Cards Q64: Town Elders



#### 25-Minute Drive-Time Overview

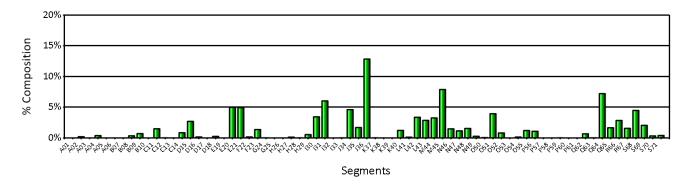


# **Demographic Highlights**

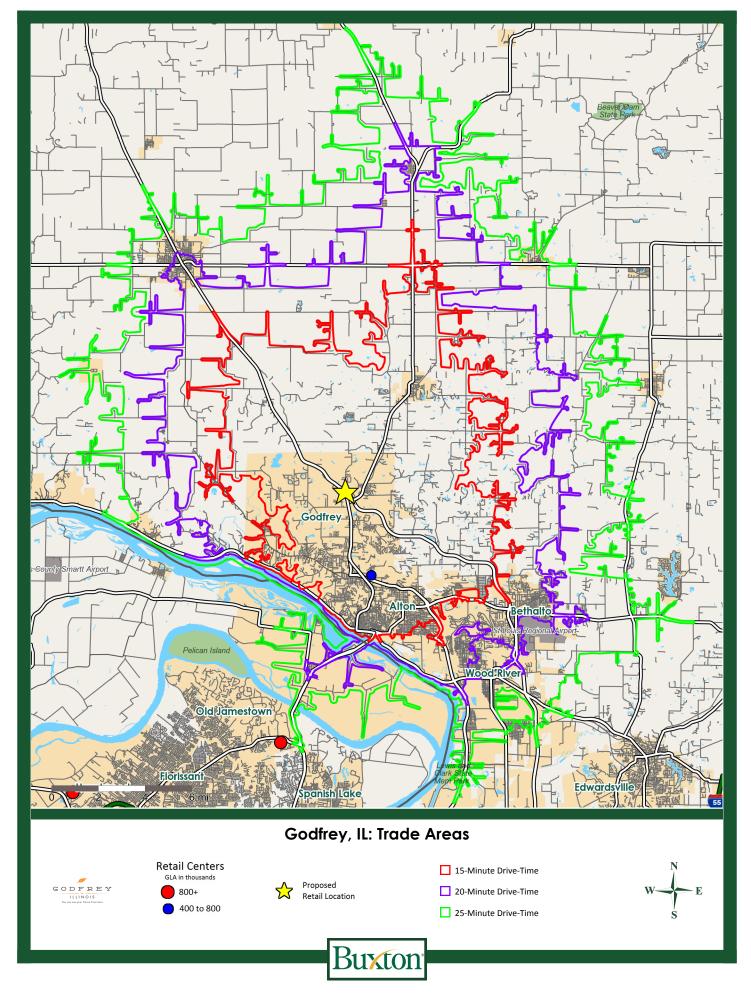
Households (HH): 46,039 HH Growth ('00 - '10): 1.3% Avg HH Income: \$61,943 Proj Growth ('15 - '20): 0.7%

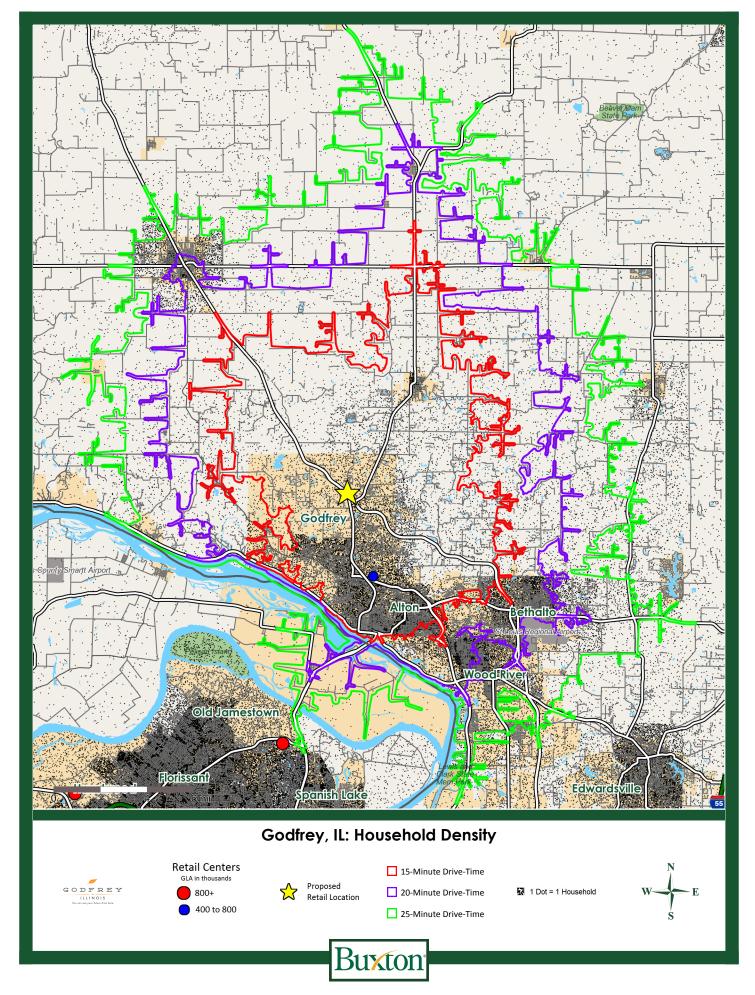
# **Top Household Segments**

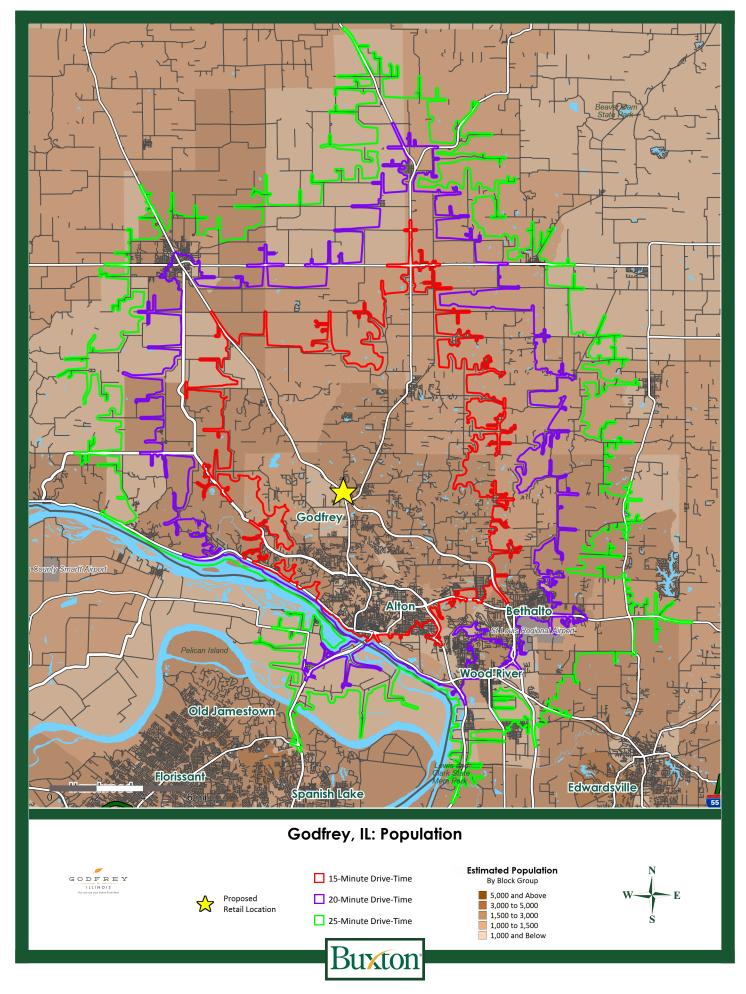
J36: Settled and Sensible M45: Diapers and Debit Cards Q64: Town Elders

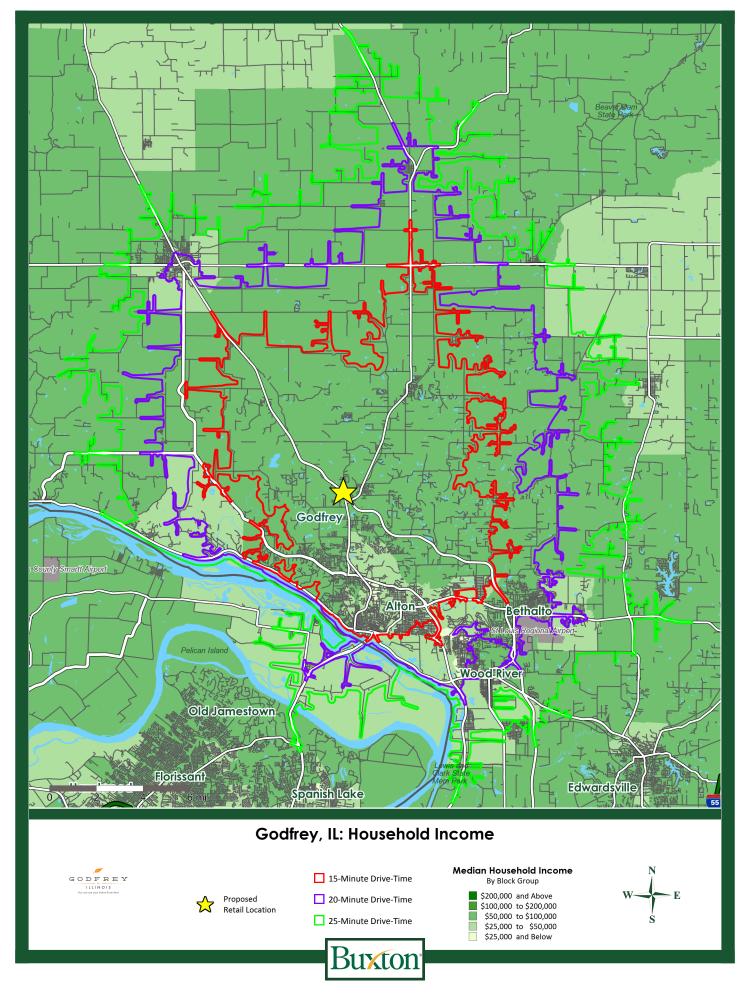


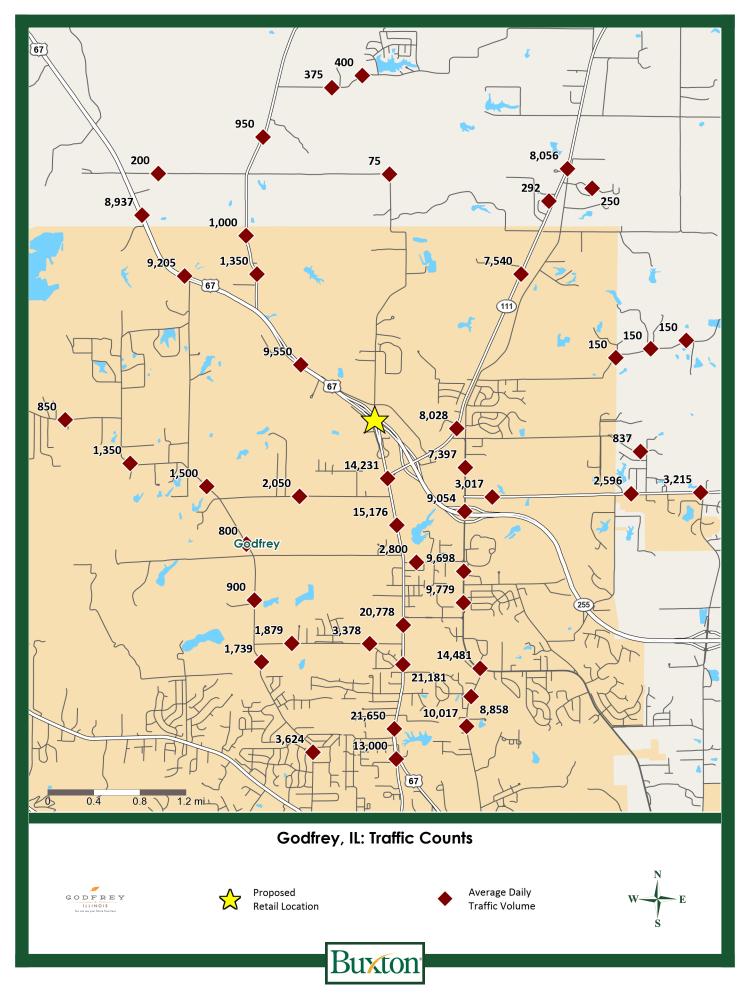












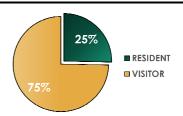


#### Visitor Insights for Godfrey, IL

Buxton conducted an in-depth analysis of credit card transactions that occurred within the community of Godfrey, IL to identify who was spending dollars within the community that was also not a resident.

#### **Credit Card Spend Distribution**

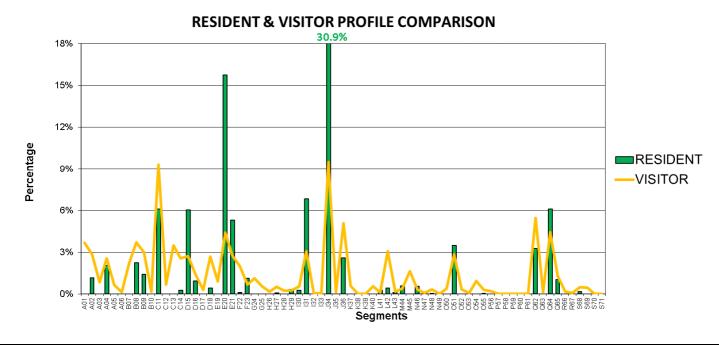
The chart (right) details the ratio of credit card transactions as they relate to those belonging to residents and visitors.



#### **Segmentation of Visitors & Residents**

Every US household is classified into one of 71 distinct segments described by that household's lifestyle and spending habits. A comparison has been drawn below to show the distinction of Segments that are residents of Godfrey, IL, and those that are Visitors.

For more information regarding Mosaic Segmentation, please visit the <u>Mosaic Segmentation</u> Guide.



#### **Demographic Snapshot of Visitor & Resident**

#### **Visitor Snapshot:**

- Age Range of 45+ (68% of spend)
- At Least Some College Education (69% of spend)
- Homeowner (66% of spend)
- Income Level of \$50K+ (67% of spend)
- Married (76% of spend)
- No Children Present (58% of spend)

#### **Resident Snapshot:**

- Age Range of 45+ (72% of spend)
- At Least Some College Education (67% of spend)
- Homeowner (93% of spend)
- Income Level of \$50K+ (62% of spend)
- Married (84% of spend)
- No Children Present (67% of spend)





#### **Contact Information**

For further inquiry on the real estate opportunity at this site, please contact:

#### William Catalano

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#### **About Buxton**

Buxton is the industry leader in customer analytics. The company advises its clients on real estate and marketing strategies based on 250+ databases combined with clients' customer data. Buxton helps businesses understand who their customers are, where their customers are located, and the value each customer brings to the organization. More than 3,000 clients in the retail, healthcare, CPG, private equity, and public sectors have relied on Buxton's insights to guide their growth strategies. The company is privately held and offers solutions in the United States, Canada, and 26 other countries.

For further inquiry on Buxton or the analysis conducted in this study, please contact:

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